SALES DIRECTOR COMPENSATION Volume Bonus Monthly W/S Production Bonus \$500 \$5,000 to \$5,999 \$6,000 to \$6,999 \$600 \$7,000 to \$7,999 \$700 \$8,000 to \$8,999 \$800 \$9,000 to \$9,999 \$900 \$10,000 to \$10,999 \$1,000 There is NO CAP. It is 10% of the CONSULTANT BENEFITS Unit W/S Production. \$15,000 to \$15,999 \$1,500 \$20,000 to \$20,999 \$2,000 15% Or \$375 cash per month White Chevy Cruze \$4,500/month or \$18,000/4 months \$25,000 to \$25,999 \$2,500 Dovetails \$30,000 to \$30,999 \$3,000 4-9-13% \$50,000 to \$50,999 \$5,000 Team Building Set Banks to Q Recruits @ 4th recruit Unit Production Volume Bonus 50% Reorders 9-13% Personal Team 50% 4-9-13% Personal Team **Skin Care Classes** \$100 Personal Q Recruiting Bonus \$300/\$500 Unit Growth Bonus **NSD Commissions &** 3-4 Q new consultants = \$300 bonus **Family Security Program** Toyota Camery Chew Equinox On the More - Fabrillous Star Honors Society 1st year 5+ Q new consultants = \$500 bonus \$1,400 per month car cash On The Mayer Federal Linear for month within in New Director Contests Star Consultant Bonus TO I SEE CORPLIANTS ASSET OFFICE OF THE CONTRACT OF THE CONTRACT OF THE CONTRACT OFFICE OFFIC 15. Star Consulation 1. St * See Off Sping Directors Or \$500 cash par month Welloss Andro 58 VON MONTH OF \$48,000 (6 months) 1988/14 = 51.000 000 cm \$16,000/month or \$96,000/6 months Or \$900 per month



New Director Bonuses		
Program	Challenge	Bonus
On The Write track	1st 3 months, W/S/ Production \$15,000+	\$1,000
	Add 3+ Personal Q recruits	
Fabulous 50s Club	1st 6 months, W/S Production \$30,000+	\$1,000
	Build to and maintain 50+ unit members	
Mary Kay Honors Society	1st 12 months, W/S/ Production \$60,000+	\$1,000
	Build to and maintain 50+ unit members	

Unit Production