

THE POWER OF...

# GREAT Start

	Results	Income	Investment/Restock	Bonus Bundles <small>(ws value up to)</small>
START: Emerald Star <small>(\$3600 + tax, ship, supplies)</small>	★ 🔑		\$4300	\$1018
My Activity:		2 parties / week (8 faces) x \$75 per face = \$600 retail x 4 weeks		32 faces: Share with 16 = 3 NEW @ \$2000 ave. inventory
<b>MONTH 1:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	4% x \$6000 ws = \$240		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
Red Jacket Bonus (1 time bonus)		\$100		no limit on TB Bonuses!
🔑 RED JACKET ★		<b>\$1,690</b>		<b>\$1,898</b>
<b>MONTH 2:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	9% x \$6000 ws = \$540		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 TEAM LEADER & OT CAR		<b>\$1890</b>		<b>\$880</b>
<b>MONTH 3:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 DIQ & OT CAR (Mo. 2)		<b>\$2,130</b>		<b>\$880</b>
<b>MONTH 4:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	2 bundles = \$220
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	2 bundles x 3 GSQ = \$660
🔑 DIQ (Mo. 2) OT Car (Mo. 3)		<b>\$2,130</b>		<b>\$880</b>
<b>MONTH 5:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	
🔑 DIQ (Mo. 3) & CAR DRIVER!!		<b>\$2,130</b>		
<b>MONTH 6:</b>				
Retail Sales	8 parties x \$300 = \$2,400	50% commission = \$1,200	\$1,200	
TB Commission*	3 New Team Members	13% x \$6000 ws = \$780		
Team Building (TB) Bonus**	3 GS Qualified	\$50 x 3 GSQ = \$150	n/a	
🔑 INDEPENDENT SALES DIRECTOR!		<b>\$2,130</b>		

**6 MONTH TOTALS:\*\*\***

**\$12,100**

**\$4,538**

\*\*\* Estimated income based on company averages; \*\*Bonus is \$50 x ea. Great Start Qualified Team Member;

\*4%, 9% or 13% based on # of personal team members. Calculation based on initial inventory of \$2000 ws average x 3 = \$6,000 ws

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## My Monthly Activity...

**Sales Income Goal:**           \$1,200            
= Retail Sales x 50%

**New Team Member Goal:**           3            
= Team Building Appts ÷ 5

**Retail Sales:**           \$2,400            
= Sales Income Goal x 2 (50% commission)      = Faces x \$75

**Team Building Appts:**           16            
= Faces x 50%      = Team Member goal x 5\*

**Faces:**           32 (8 per week)            
= Retail Sales ÷ \$75/face      = TB Appts ÷ 50%  
**Parties:**           8 (2 per week)            
= Faces ÷ 4 faces/party\*

**RESULTS FROM RETAIL SALES:**  
**WS Production (from personal sales):**           \$1,200            
= Retail Sales x 50%

**RESULTS FROM TEAM BUILDING:**  
**WS Production (from new):**           \$6,000            
= # New Team Members x \$2000\*

## My Time

**MONTHLY COMMITMENT:**  
Total Projected SC Hours.:                    + Total Projected TB hours:                    = Total Hrs/ mo                     
(# Parties x 3 hrs/party)      (# TB Appts x 1 hr)

**6 MONTH COMMITMENT:**  
Total Hours invested:                     
(6 months x Total Hours/mo.)

**WEEKLY COMMITMENT:**  
Est. Hours/Week:                     
(Total hrs/mo ÷ 4 weeks)

## My Income Summary

**AVERAGE MONTHLY INCOME:**  
Total Projected Income.:                    ÷ Total Months:                    = Ave. Monthly :                         Hourly Rate:                   

## Bonus Thought...

**MONTH 7 - INCOME ON YOUR PERSONAL BUSINESS WHEN YOU ARE A DIRECTOR - BASED ON ONLY YOUR ACTIVITY**

	Results	Income	Investment/Restock	Bonus Bundles
Retail Sales	\$2,400	\$1,200	\$1,200	
Team Building (TB) Bonus <small>(\$100 per GS Qualified)</small>	3 GS Qualified	\$300	n/a	
TB Commission**	3 New Team Members	\$780		
Unit Commission (13%)		\$936		
Unit Volume Bonus (10%)		\$700		
Unit Dev Bonus <small>(4-10 unit qualified)</small>		\$400		
		<b>\$4,316</b>		